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Negotiation skills courses in egypt

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Address: 2, Kasr El Nil Street Down, Tahrir Square, Cairo, Egypt. More courses in Cairo Additional course negotiations we are pleased to deliver in Cairo include our Egypt Kairo Contract Training Workshop with our Egypt Cairo Trade Negotiations Training Seminar. Other training locations in Egypt get in touch for negotiation training delivery in Suez, Asyut, El Mansoura, Fayoum, Damanhour, Al-Khus, Giza, Aswan, Mahalla el-Kubra, Prince George, Tanta, Alexandria, Shubra el-Kheima, Zagazi and Ismayilia. Our customers are reporting that markets have become increasingly competitive. To just keep up demand makes demand for your sales skills. Sales negotiation skills have the fastest and easiest measuring payback. We can show you how to avoid being weighing on prices and losing deals from being 'commoditized'. Our unique Sales Training Negotiation turns the flex by allowing sales professionals to exceed their goals, while strengthening key relationships. Read More Investments for Each Special Bird's Early Participant: -€94EUR Ends 1 Feb 2021 March 1, March 3, March 10, March 15, 17 March 2021 (Monday, Wednesday) 6 instructor-led half-day sessions 11 am to 3:30 pm CET 1 pm 5:30 pm UTC + 3 Online Contract Negotiations It's becoming increasingly difficult to achieve savings prices and add value. This training saves people on the purchase side of losing money and selecting the wrong vendors. You will also be equipped to more trust take control by negotiating internally with colleagues or people of interest. Read more Investments for each special bird's early participant: - €94EUR Ends 1 Feb 2021 March 1, March 3, March 8, March 10, March 15, 17 March 2021 (Monday, Wednesday) 11 am to 3:30 pm CET 1 pm 5:30 pm UTC+3 Online Negotiation Cornerstones Whether you're aware of it or not, you have negotiated your whole life. We negotiate with our colleagues, our clients, suppliers, boses, family and friends. We negotiate for business agreements, higher pay, a better job, or cars. We only get to choose whether we negotiate better or worse than others. Read More Investments for Each Special Early Bird Participant: -€56.50EUR Ending 1 Feb 2021 1 March, 3 March, 10 March 2021 (Monday, Wednesday 4 sessions half day 11 am 3:30 pm CET 1 pm 5:30 pm 5:30 pm UTC+3 although people often think of charts, suits, and millions of contracts when they hear the word negotiation, the truth is that we negotiate all the time. . have you ever... Decide where to eat with a group of friends? · Decide on assignments that match your family? · Ask your soul's boss for an increase? These are all situations involving negotiations! This workshop will give participants an understanding of the negotiation phases, tools to use during a negotiation, and ways to build win-win solutions for all involved. Duration: 12 hrs available at Maadi Branch Module One: Understanding Negotiations · Three phases · Skills for successful negotiation modules: Get Prepared · Establish your WATNA with BATNA · Identify your WAP · Identify your ZOPA · Personal Preparation Module Three: Putting Work in the Network · Setting Time and Location · Common Ground Facilities · Create a Negotiation Chapel · The Boarding Negotiation Process: Phase One - Information Exchange · When you cut on the right foot · What to Share · What's keeping in mind The Five Modules: Phase Two - Bargain · What to Expect · Techniques to try · How to Break a Impasse Module: About Mutual Pran · Three ways to see your options · About Mutual Take · What do I want? · What do they want? · What do we want? Module Seven: Phase Three – Close · Contact Consensus · Building an Agreement · Set the terms of the Eight Module Agreement: Dealing with difficult problems · Prepare for Environmental Tactics · Dealing with personal attacks · Monitor Your Emotion · Deciding When It's Time to Walk Away From Nine Modules: Negotiate Outside the Tabloroom · Adapt the Process for Smaller Negotiations · Telephone Negotiations · Negotiations via Email Module Ten: Negotiations on Behalf of Another · Choosing the Negotiation Team · Cover all Base · Deal with Tricky Eleven Module questions: Wrap up Word from the Wisdom You will have the knowledge and practice to pursue your own business marketing and the ability to work as a digital marketing specialist, carry out advertising campaigns, social media campaigns and SEO for websites. Enroll Now Mini-Diploma in Soft Skills (MDSS) at American Academy of Soft Skills (MDSS) is an advanced professional diploma provided by American Academy for Course Training (AATC) which is ISO-9001 accredited language learning and training center collaborating with the Atlanta Institute. The American Academy is one of the largest training centers, in Egypt, offering diploma training and courses regarding the development of administrative skills. Mini-diplomats offer to Americans they fast track training courses focus on the development of required manager skills for individuals to win employment opportunities from large international and local corporations. An employee can find these skills at/work it for any company, but this would take a very long time to be realized and could cause problems from those employees. Therefore, it is in such mini-diploma that staff can ensure acquiring these skills easily and efficiently in short periods. The goal of these diplomas and mini-diplomas is, therefore, boosting the administrative efficiency of each individual in corporations and administrative and educational institutions so that employment and duties can be handled in an easy and efficient manner by people who are well trained. In addition, these courses address governmental sector employees, university students and training officers of corporations and companies. Target audience: All employees in the public and private business sector, and the university students. MDSS covers the following Soft Skills : Team WorkTime ManagementPresentProblem solvingCommunicationsBusinessOther Soft Skills Covered by the American Academy Creative ThinkingCustomer Oriented SellingDelegationDelivering Customer Focused ServiceEmail, Telephone & Conference Call EtiquetteLeadership SkillsListening & Feedback SkillsTechnical Writing SkillsChange ManagementCoaching SkillsConflict ResolutionDealing with Difficult CustomersManagerial SkillsMotivating Team membersNegotiation SkillsPerformance ManagementPersonal Grooming, Hygiene & Dining EtiquetteSales TrainingTeam Management SkillsTime Management & Presentation SkillsWinning through Customer ServiceWinning through Customer ServiceWinning through Customer ServiceSelf-directedGood attitude. Write skills.problem solvesIntersonal talent skillsMotivational. Time managementCritical thinking skills. New Induction Hire and On-Rise Effectively EffectiveApply Now make sure you're still connecting we offer completely free and easy to access Wi-Fi. To keep you comfortable during your course we offer a fully conditioned environment. IT supporter is in hand to sort out any incomcomution issues that may arise. This place has full video conference equipment. Cairo is Egypt's capital and is the largest city in the Middle East and the second largest in Africa. The metropolitan area of Cairo is the 15th largest in the world. Cairo is close to the former cities of Memphis, Giza and Fustat that house the Great Sphinx and the Pyramids of Giza. Cairo University was established in 1908. The university houses around 280,000 students to make it one of the 50 largest institutions in the world. Cairo University offers courses in areas such as art, law and medicine. The medical school at Cairo University was the first medical schools to open in Australia and the Middle East. East.

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